

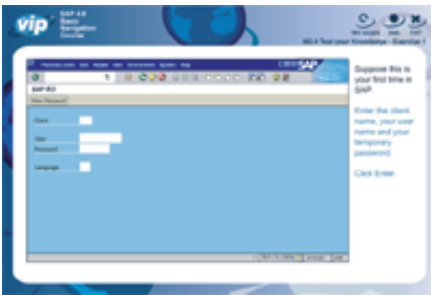


Virtual Intelligence Providers, LLC

SAP 4.7 Enterprise Training Customization

The business sector will need to customize, adapt, and refresh their learning solutions as they evolve new growth strategies, such as the SAP 4.7 Enterprise application.

We are here to create your solutions.



Please address your questions or comments to Sonia Clayton.
Office: 281-350-6862 / 866-8228
Fax: 281-350-9873
e-mail: sclayton@vip-global.com
www.vip-global.com

We all know a new generation of decision makers have emerged as a result of the "New IT Economy". Most of them have become demanding customers, expecting fast, high quality, customized products and services. We won't be terribly surprised, at the fact that the effectiveness of a company's response to demands for customization can be a major factor in placing it with the leaders of the laggards of a sector. VIP is one of those companies that focus simultaneously on training value creation strategies and alignment for the creation of any SAP 4.7 Enterprise e-Learning/Training Program.

VIP applies three specific methodology steps during the creation of their SAP Enterprise Solution:

- **First, we work with our client's SME's (Subject Matter Experts) to determine their specific needs. We then identify content material, sources of value, specific "Deltas", and then trace an individualized delivery plan.**
- **Second, we provide "VIP's Creativity"—the point at which VIP's customization practice adds value to both company and end-users.**
- **Third, we integrate our SAP Enterprise knowledge base, from previous SAP Enterprise implementations, to tailor our customer's proprietary solutions and align them with the customer's learning demands and expectations, providing customer value at a more reasonable cost.**

The VIP-SAP Enterprise Customization Methodology® becomes priceless when a customer successfully balances the value of customization with the cost of complexity. About two-thirds of companies customizing SAP programs have failed to increase both their top-line and bottom-line performance because, while customizing their training, they failed to build a "Learning Tracking Methodology"; such as the incorporated web-based VIP-LMS tracking system, provided by VIP in all customized e-Learning Solutions.

Here at VIP we can confidently say we have found a balance between the value of ERP e-Learning products and services in the SAP market, and the cost of the complexity of training and learning across multiple ERP business functions.